

Ken Lawson, Secretary

Rick Scott, Governor

FLORIDA REAL ESTATE COMMISSION MEETING

Division of Real Estate
400 W. Robinson Street, Suite N901
Orlando, Florida 32801
Telephone (407) 481-5662

ADMINISTRATIVE AGENDA SCHEDULE December 16 and 17, 2014

[Notice](#)

Tuesday 8:30 a.m., December 16, 2014

Call to Order; Pledge of Allegiance; Establishment of Quorum; Introduction of Commission and Department Staff

FREC – General Session – Agenda B

- A. Meeting Minutes – November 18 and 19, 2014, FREC General Meeting – *forthcoming*

FREC – Reports – Agenda B

- B. Enforcement Trends and Audits Monthly Reports – *Sara Kimmig, Bureau Chief* – [Audits](#)
C. Unlicensed Activity Monthly Report – *Sara Kimmig, Bureau Chief* – *forthcoming*
D. Exam Performance Summary Monthly Report – *Jocelyn Pomales, Education Coordinator* – [Report](#)
E. Application and License Count Reports – *Denise Johnson, Deputy Director* – *forthcoming*
F. Legal Case Activity Monthly Report – *Andrew Fier, Chief Attorney* – [Report](#)
G. Rules Report – *Tom Barnhart, FREC Counsel* – *forthcoming*

Legal Agenda Schedule

Escrow Disbursement Orders – *Al Cheneler, Assistant General Counsel* – [EDO Memo](#)

Recovery Fund Case Docket – *Office of General Counsel* – [RFC Agenda](#)

Legal Appearance Docket – *Andrew Fier, Chief Attorney* – [Docket](#)

General Session continued

Review and Consideration of Real Estate Education Courses for Approval or Denial – Agenda A

- A. *FHA for Today's Appraiser* – New Course (7 hours – Specialty CE; classroom) – Application No. 21667 – Nichole Fetzeck, McKissock LP
B. *CRS 120 Converting Leads into Closings* – New Course (8 hours – Specialty CE; classroom) – Application No. 21930 – Regina Harvey, Council of Residential Specialists
C. *CRS 121 Win-Win Negotiation Techniques* – New Course (8 hours – Specialty CE; classroom) – Application No. 21931 – Regina Harvey, Council of Residential Specialists
D. *CRS 122 Building a Team to Grow Your Business* – New Course (8 hours – Specialty CE; classroom) – Application No. 21932 – Regina Harvey, Council of Residential Specialists
E. *Real Estate Sales Agent* - New Course (3 hours Sales Associate Post-Licensure/Specialty CE; classroom) – Application No. 22192 – Dana R. Ward, Real Estate Closing Solutions, LLC
F. *RevInYou: Business Planning and Best Practices* – New Course (3 hours – Specialty CE; classroom) – Application No. 22323 – Cherolyne Fogarty, Walk the Talk Presentations, Inc.

- G. *Connecting with Multicultural Homebuyers* – New Course (6 hours – Specialty CE; classroom) – Application No. 22265 – Leticia Oliver, South Florida Real Estate School
- H. *Effective Risk Management* – New Course (6 hours – Specialty CE; classroom) – Application No. 22324 – Leticia Oliver, South Florida Real Estate School
- I. *Exceeding the Expectations of the Seller* – New Course (6 hours – Specialty CE; classroom) – Application No. 22325 – Leticia Oliver, South Florida Real Estate School

Special Agenda

- A. Communication Received From Marvin Lewis Gordon
- B. Communication Received from John Marabella
- C. Communication Received from William R. Miller, J.D, M.B.A.
- D. Communication Received from Deborah Thornell

Applicant Consent Agendas – Agenda A and B – [Key A](#); Key B *forthcoming*

Public Comments

Wednesday 8:30 a.m., December 17, 2014

Call to Order; Pledge of Allegiance; Establishment of Quorum; Introduction of Commission and Department Staff

Summary of Applicants – Agenda A – [SOA List](#)

Director's Comments

Chair's Remarks

Public Comments

Next Meeting Date

January 13 & 14, 2015, 8:30 a.m. – FREC General Meeting – Orlando

Adjournment