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Ken Lawson, Secretary

Rick Scott, Governor

# Minutes of THE FLORIDA REAL ESTATE COMMISSION April 17 and 18, 2012 General Meeting

Chair Darla Furst called the meeting of the Florida Real Estate Commission to order, at approximately 8:30 a.m., in Orlando, Florida, on this 17<sup>th</sup> day of April, 2012.

The following Commission members were in attendance: Chair Darla Furst, Richard DeNapoli, Roger Enzor, Michael Guju, Poul Hornsleth and Josh Podolsky. Vice-Chair Boring was excused. Tom Barnhart, Senior Assistant Attorney General, appeared as counsel for the Commission. Mr. Barnhart declared a quorum present.

Department and Division staff present at the meeting: Juana C. Watkins, Director; Patrick Cunningham, Chief Attorney; Christina Arzillo, Megan Demartini, Andrew Fier, LaDawna Fleckenstein, Leigh Matchett, Assistant General Counsel; Jocelyn Pomales, Operation Management Consult II; JoEllen Peacock, Education Coordinator; Susan Bailey, Administrative Assistant II; Johanne Knudson, Regulatory Specialist III; Lori Crawford, Regulatory Supervisor/Consultant. American Court Reporting, Inc. (407) 896-1813 provided court reporter services.

#### **Approval of the Minutes**

Commissioner Guju moved; seconded by Commissioner Hornsleth to approve the Minutes of the March 20 and 21, 2012, General Meeting, as written. Motion passed without dissent.

### **Unlicensed Activity Report**

Director Watkins presented the Unlicensed Activity Report and addressed questions and comments from the Commission.

#### **Monthly Exam Performance Summary Report**

Director Watkins presented the monthly Exam Performance Summary Report and addressed questions and comments from the Commission.

#### Financial Statements Ending December 31, 2011

Director Watkins presented the Financial Reports for the Operating, Unlicensed Activity, Education and Research Foundation and Recovery Fund accounts and the Call Center and Central Intake Unit Allocated Costs for the twelve months ending December 31, 2011. Director Watkins addressed questions and comments from the Commission.

### Report Regarding Enforcement Trends

Director Watkins presented the Report Regarding Complaint Trends and addressed questions and comments from the Commission.

#### Report Regarding Office Inspection/Escrow Audits

Director Watkins reported that the Office Inspection/Escrow Audits are making headway and that Mr. LeTarte will provide a detailed report next month.

### Report Regarding Legal Case Activity

Chief Attorney Cunningham presented the monthly report regarding legal case activity and stated that he anticipates the numbers will continue to trend downwards. Chief Attorney Cunningham addressed comments and questions from the Commission.

#### Legal Final Order Docket

### Tab W - Margit Oertel-Ayguen, SL 696114, Case No. 2011003960 - Settlement Stipulation

Respondent not present and represented by Heather Rutecki, Esquire, present. No current members were recused due to participation on the probable cause panel.

Mr. Fier represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner DeNapoli moved; seconded by Commissioner Podolsky to accept the Stipulated Settlement. The motion passed without dissent.

**Penalty imposed:** \$500.00 fine, \$755.70 costs within 6 months from the Effective Date of the Final Order, attend one 2-day FREC meeting; **Violation:** Respondent violated Section 475.25(1)(b), Florida Statutes, by committing culpable negligence. Respondent negligently relied on a building association manager's misrepresentation of a statute's application.

Action taken: Settlement Stipulation accepted.

#### Tab Z – Carmen Marina Redondo, BK 630786, Case No. 2011003966 – Settlement Stipulation

Respondent not present and represented by Heather Rutecki, Esquire, present. No current members were recused due to participation on the probable cause panel.

Mr. Fier represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Enzor moved; seconded by Commissioner Podolsky to accept the Stipulated Settlement. The motion passed without dissent.

**Penalty imposed:** \$750.00 fine, \$755.70 costs within 6 months from the Effective Date of the Final Order, attend one 2-day FREC meeting; **Violation:** Respondent violated Section 475.25(1)(b), Florida Statutes, by committing culpable negligence. Respondent failed to adequately supervise a sales associate who negligently relied on a building association manager's misrepresentation of a statute's application.

Action taken: Settlement Stipulation accepted.

# Tab C – Michael Joseph Chadwick, BK 2022678, Case No. 2010038277 – Petitioner's Request for an Informal Hearing, and if Granted, Conduct an Informal Hearing

Respondent was present and represented by David Rankin, Esquire, also present. Commissioner Guju was recused due to participation on the probable cause panel.

Ms. Demartini represented the Department and presented the case to the Commission. The Commission granted the informal hearing and entered into discussion. Mr. Rankin requested a continuance on behalf of the Respondent. Commissioner Hornsleth moved, seconded by Commission DeNapoli; motion passed without dissent to deny the continuance. Commissioner Enzor moved; seconded by Commissioner Hornsleth; motion passed without dissent to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Enzor moved, seconded by Commissioner Podolsky; motion passed without dissent to impose the following sanctions:

Action Taken: Suspension for 5 years, \$1,000.00, \$496.65 costs, 6 months probation. Violation: Respondent violated Section 475.25(1)(f), Florida Statutes, when Respondent plead guilty to one count of conspiracy to commit mail and wire fraud, a crime which involves fraudulent or dishonest dealings.

# Agenda B, Tab A – Bridget Lynn Massey, SL 691728, Case No. 2010043422 – Petitioner's Request for an Informal Hearing, and if Granted, Conduct an Informal Hearing

Respondent was present and was represented by Lars Soreide, Esquire, also present. Vice-Chair Boring and Commissioner Hornsleth served on the probable cause panel. Commission Hornsleth was recused due to participation on the probable cause panel. Vice-Chair Boring was excused and not in attendance.

Ms. Matchett represented the department and presented the case to the Commission. The Commission granted the informal hearing and entered into discussion. Commissioner DeNapoli moved, seconded by Commissioner Enzor; motion passed without dissent to find the Respondent guilty as charged in the Administrative Complaint. Commissioner DeNapoli moved, seconded by Commissioner Podolsky; motion passed without dissent to impose the following sanctions:

Action Taken: Suspension for 6 months, \$500.00 fine, \$297.00 investigative costs. Violation: Respondent violated Section 475.25(1)(f), Florida Statutes, when she entered a plea of nolo contendre to Grand Theft in the Second degree in Circuit Court in and for Broward County, Florida.

# Tab H – Stephen Marabel, BK 381024, Case No. 2011003063 – Petitioner's Request for an Informal Hearing, and if Granted, Conduct an Informal Hearing

Respondent was present and was represented by Nancy Campiglia, Esquire, also present. Commissioner Guju was recused due to participation on the probable cause panel.

Ms. Demartini represented the department and presented the case to the Commission. Counsel for Respondent objected to the informal hearing and disputed material facts contained within the Administrative Complaint. The Commission entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner DeNapoli, motion passed without dissent to deny the informal hearing. Commissioner DeNapoli moved, seconded by Commissioner Podolsky; motion passed without dissent to refer the case to the Division of Administrative Hearings (DOAH).

**Action Taken:** Informal hearing denied; Case referred to DOAH.

# Tab R, Tab S, Tab T – Theresia Marie Helton, BK 3077530, Case Nos. 2009020275, 2010031610, 2011018510 – Motion to Set Aside Final Order

Respondent was present and represented by Daniel Villazon, Esquire, also present. Vice-Chair Boring served on the probable cause panel. Vice-Chair Boring was excused and was not in attendance.

Ms. Arzillo represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner DeNapoli moved, seconded by Commissioner Podolsky; motion passed without dissent to set aside the Final Order filed March 22, 2012, and refer the case to the Division of Administrative Hearings (DOAH).

Action Taken: Final Order set aside; Cases referred to DOAH

### Tab X – Zoraya Prada, BK 654162, Case No. 2010050762 – Settlement Stipulation

Respondent was not present and represented by Daniel Villazon, Esquire, also present. Commissioner DeNapoli was recused due to participation on the probable cause panel.

Ms. Demartini represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Enzor moved; seconded by Commissioner Guju to accept the Stipulated Settlement. The motion passed without dissent.

Penalty imposed: \$500.00 fine, complete a 4-hour escrow management course; Violation: Respondent violated Section 475.25(1)(k), Florida Statutes, in that Respondent's office manager received a deposit without Respondent's knowledge and failed to timely deposit the funds with the designated title company. Respondent's company does not maintain an escrow account. Respondent does not deny that it was her responsibility as a broker to ensure that the funds were immediately deposited.

Action taken: Settlement Stipulation accepted.

# Tab AC – Wayne E. Vaughan, BK 3240874, BK 3240874, Case No. 2011006125 – Settlement Stipulation

Respondent was not present and represented by Daniel Villazon, Esquire, present. Vice-Chair Boring served on the probable cause panel. Vice-Chair Boring was excused and was not in attendance.

Ms. Demartini represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Enzor moved; seconded by Commissioner Podolsky to accept the Stipulated Settlement. The motion passed 5 to 1.

**Penalty imposed:** Suspended for 6 months beginning the filing date of the Final Order, \$1,000.00 fine, \$825.00 costs, attend an escrow management class; **Violation:** Respondent violated Section 475.25(1)(e), Florida Statutes, by violating Rule 61J2-14.012(2), Florida Administrative Code.

Action taken: Settlement Stipulation accepted.

# Tab AD – Madelyn Anabet Andrade, SL 3186831, Case No. 2011038614 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was present and not represented by counsel. Vice-Chair Boring served on the probable cause panel. Vice-Chair Boring was excused and not in attendance.

Ms. Matchett represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Enzor moved, seconded by Commissioner DeNapoli; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner DeNapoli moved, seconded by Commissioner Guju; motion passed 5 to 1 to impose the following sanctions:

**Penalty imposed:** Suspension 4 months, \$500.00 fine, \$288.75 costs within 4 months from the effective date of the Final Order. **Violation:** Respondent violated a lawful order issued under the provisions of Chapter 455 or 475, Florida Statutes.

### Tab A – Sheri R. Barry, BK 375978, Case No. 2009021587 – Respondent's Request for Reinstatement of License

Respondent was present and not represented by counsel. Commissioner Hornsleth was recused due to participation on the probable cause panel.

Mr. Cunningham represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Enzor, seconded by Commissioner Podolsky; motion passed 4 to 1 to deny the request for reinstatement of real estate license.

Action Taken: Reconsideration request denied.

# Tab M – Warren H. Newell, SL 347150, Case No. 2008033896 – Respondent's Request for Reconsideration of the Final Order

Respondent was present and not represented-by counsel. Commissioner Guju was recused due to participation on the probable cause panel.

Mr. Fier represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion passed 4 to 1 to vacate the Final Order.

Action Taken: Final Order vacated.

#### **General Session continued**

### Discussion Regarding FREC-Related Bureau of Education & Testing Matters

Director Watkins introduced Mr. Gus Ashoo, Bureau Chief and Mr. Alex Bosque, Examination Development Specialist Supervisor. Mr. Ashoo stated they would greatly appreciate the Commissions' participation in the exam review and asked when one or two Commissioners would be available to review a sampling of the examination questions. Mr. Ashoo reported that Mr. Bosque has been working very diligently on the real estate examinations, including the instruction examination. Mr. Bosque provided additional details relating to the examination updates. Mr. Ashoo addressed additional questions and comments from the Commission.

### Legal Final Order Docket continued

### Tab B - Chris Cadenhead, BK 272037, Case No. 2012009675 - Voluntary Relinquishment of License

Respondent was not present and not represented by counsel. No current members were recused due to participation on the probable cause panel.

Ms. Matchett represented the department and presented the case to the Commission. Commissioner Hornsleth moved, seconded by Commissioner DeNapoli to accept the Voluntary Relinquishment of License. The motion passed without dissent.

Action Taken: Commission accepted the Voluntary Relinquishment of License.

# Tab E – Florida Homes International, Inc., CQ 1014020, Case No. 2010041502 – Voluntary Relinquishment of License

Respondent was not present and not represented by counsel. No current members were recused due to participation on the probable cause panel.

Ms. Matchett represented the department and presented the case to the Commission. Commissioner Hornsleth moved, seconded by Commissioner DeNapoli to accept the Voluntary Relinquishment of License. The motion passed without dissent.

Action Taken: Commission accepted the Voluntary Relinquishment of License.

### Tab G – Bruce Edward Manny, BL 384027, Case No. 2011012584 – Voluntary-Relinquishment of License

Respondent was not present and not represented by counsel. No current members were recused due to participation on the probable cause panel.

Mr. Fier represented the department and presented the case to the Commission. Commissioner DeNapoli moved, seconded by Commissioner Enzor to accept the Voluntary Relinquishment of License. The motion passed without dissent.

Action Taken: Commission accepted the Voluntary Relinquishment of License.

# Tab N – Lucian Popescu, BK 3054722, Case No. 2009020646 – Petitioner's Request for an Informal Hearing, and if Granted, Conduct an Informal Hearing

Respondent was not present and not represented by counsel. Chair Furst and Commissioner Hornsleth were recused due to participation on the probable cause panel.

Mr. Fier represented the department and presented the case to the Commission. The Commission granted the informal hearing and entered into discussion. Commissioner Enzor moved, seconded by Commissioner Guju; motion passed without dissent to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Enzor moved, seconded by Commissioner Podolsky; motion passed without dissent to impose the following sanctions:

Action Taken: Revocation, \$10,000.00 fine, \$371.25 investigative costs. Violation: Respondent violated Section 475.25 (1)(d)1, when Respondent failed to account or deliver to any person, including a licensee

under this chapter, at the time which has been agreed upon or is required by law or, in the absence of a fixed time, upon demand of the person entitled to such accounting and delivery, any personal property such as money, fund, deposit, check, draft; violated Section 475.25(1)(b) Florida Statutes, by failing to forward Complainant's rental funds, for which Respondent maintained no ownership interest.

# Tab O – Lucian Popescu, BK 3054722, Case No. 2009024819 – Petitioner's Request for an Informal Hearing, and if Granted, Conduct an Informal Hearing

Respondent was not present and not represented by counsel. Chair Furst and Commissioner Hornsleth were recused due to participation on the probable cause panel.

Mr. Fier represented the department and presented the case to the Commission. The Commission granted the informal hearing and entered into discussion. Commissioner Guju moved, seconded by Commissioner Enzor; motion passed without dissent to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Guju moved, seconded by Commissioner Enzor; motion passed without dissent to impose the following sanctions:

Action Taken: Revocation, \$10,000.00 fine, \$394.35 investigative costs. Violation: Respondent violated Section 475.25 (1)(d)1, when Respondent failed to account or deliver to any person, including a licensee under this chapter, at the time which has been agreed upon or is required by law or, in the absence of a fixed time, upon demand of the person entitled to such accounting and delivery, any personal property such as money, fund, deposit, check, draft; violated Section 475.25(1)(b) Florida Statutes, by failing to forward Complainant's rental funds, for which Respondent maintained no ownership interest.

# Tab P – Lucian Popescu, BK 3054722, Case No. 2010000838 – Petitioner's Request for an Informal Hearing, and if Granted, Conduct an Informal Hearing

Respondent was not present and not represented by counsel. Chair-Furst and Commissioner Hornsleth were recused due to participation on the probable cause panel.

Ms. Fier represented the department and presented the case to the Commission. The Commission granted the informal hearing and entered into discussion. Commissioner Enzor moved, seconded by Commissioner Guju; motion passed without dissent to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Enzor moved, seconded by Commissioner Guju; motion passed without dissent to impose the following sanctions:

Action Taken: Revocation, \$10,000.00 fine, \$387.75 investigative costs. Violation: Respondent violated Section 475.25 (1)(d)1, when Respondent failed to account or deliver to any person, including a licensee under this chapter, at the time which has been agreed upon or is required by law or, in the absence of a fixed time, upon demand of the person entitled to such accounting and delivery, any personal property such as money, fund, deposit, check, draft; violated Section 475.25(1)(b) Florida Statutes, by failing to forward Complainant's rental funds, for which Respondent maintained no ownership interest.

#### Tab V – Michelle Gonzalez, BK 702537, Case No. 2009064001 – Stipulated Settlement

Respondent was not present and not represented by counsel. Vice-Chair Boring served on the probable cause panel. Vice-Chair Boring was excused and not in attendance.

Ms. Arzillo represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Hornsleth moved; seconded by Commissioner DeNapoli to deny the Settlement Stipulation. The motion passed without dissent.

Action taken: Settlement Stipulation denied.

### Tab Y - Carl Presto, BK 3022910, Case No. 2010019545 - Stipulated Settlement

Respondent was not present and was represented by Guy Shir, Esquire, not present. No current members served on the probable cause panel.

Ms. Fleckenstein represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Enzor moved; seconded by Commissioner Podolsky to deny the Settlement Stipulation. The motion passed without dissent.

Action taken: Settlement Stipulation denied.

### Tab AA - Diane Lisa Ryan, SL 439471, Case No. 2008026327 - Stipulated Settlement

Respondent was not present and was represented by Gary Nagle, Esquire, not present. Commissioner DeNapoli was recused due to participation on the probable cause panel.

Ms. Fleckenstein represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Enzor moved; seconded by Commissioner Podolsky to deny the Settlement Stipulation. The motion passed without dissent.

Action taken: Settlement Stipulation denied.

### Tab AB - Carlos Manuel Sanchez, SL 3058272, Case No. 2011011796 - Stipulated Settlement

Respondent was not present and not represented by counsel. Commissioner Guju was recused due to participation on the probable cause panel.

Ms. Matchett represented the department and presented the case to the Commission. The Commission entered into discussion. Commissioner Enzor moved; seconded by-Commissioner DeNapoli to-deny the Settlement Stipulation. The motion passed without dissent.

Action taken: Settlement Stipulation denied.

# Tab AE – Yolanda M. Concepcion, BK 347264, Case No. 2009062025 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner DeNapoli was recused due to participation on the probable cause panel.

Ms. Demartini represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$2,000.00 fine, \$504.90 investigative costs. Violation: Respondent violated Section 475.25(1)(d)1, Florida Statutes (2009), when Respondent failed to account for a \$1,500.00 security deposit held in escrow and properly submit the dispute to the Department; violated Section 455.227(1)(r),

Florida Statutes (2009), by failing to produce requested documentation of the property transaction and proof that the security deposit is still being held in escrow.

# Tab AF – Damian Courtland Cook, SL 3028555, Case No. 2009022646 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was present and not represented by counsel. Vice-Chair Boring served on the probable cause panel. Vice-Chair Boring was excused and not in attendance.

Ms. Arzillo represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner DeNapoli; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$1,000.00 fine, \$1,031.25 investigative costs. Violation: Respondent violated Section 475.25(1)(b), Florida Statutes, by conveying fraudulent information and actively making misrepresentations; violated Section 475.278(3)(a), Florida Statutes, by failing to disclose to Complainant that Corporation owned Subject Property; violated Section 475.42(1)(j), Florida Statutes, by placing in public record a contract with false and unauthorized information.

# Tab AG – Robbie J. Hughes, SL 3092961, Case No. 2010001378 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner Guju was recused due to participation on the probable cause panel.

Ms. Arzillo represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. The Petitioner dropped Counts II, III and IV. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried unanimously to find the Respondent guilty of Count I as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$1,000.00 fine, \$877.70 investigative costs. Violation: Respondent violated Section 475.42(1)(b), Florida Statutes, when Respondent operated as a broker for Corporation or himself and not Respondent's registered employers.

# Tab AH – Frank Morales, Jr., BK 3075790, Case No. 2009045228 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner Guju was recused due to participation on the probable cause panel.

Ms. Arzillo represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$3,000.00 fine, \$594.70 investigative costs. Violation: Respondent violated Section 475.25 (1)(d) and 475.25(1)(b), Florida Statutes, by failing to reimburse Ms. Vidal for her security

deposit and homeowner's association fees and when he failed to return Ms. Vidal's money; violated Section 475.25(1)(e), Florida Statutes (2008), by doing business as Global International Reality, Inc. without maintaining an active license for the company pursuant to 61J2-5.019(1), Florida Administrative Code (2008).

# Tab AI – Ocean Int'l Realty, Inc., CQ 1010939, Case No. 2009062027 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner DeNapoli was recused due to participation on the probable cause panel.

Ms. Demartini represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Podolsky; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$2,000.00 fine, \$508.20 investigative costs. Violation: Respondent violated Section 475.25(1)(d)1, Florida Statutes (2009), when Respondent failed to account for a \$1,500.00 security deposit held in escrow and properly submit the dispute to the Department; violated Section 455.227(1)(r), Florida Statutes (2009), by failing to produce requested documentation of the property transaction and proof that the security deposit is still being held in escrow.

# Tab AJ – Michael L. Ramos, BK 686519, Case No. 2010014732 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner DeNapoli-was recused due to participation on the probable cause panel.

Ms. Arzillo represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner Guju; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Guju; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$330.00 investigative costs. Violation: Respondent violated Section 475.25(1)(f), Florida Statutes, by entering a plea and being found guilty in the United States District Court, Southern District of Florida, Miami Division, of Conspiracy to commit Bank Fraud; violated Section 475.25(1)(p), Florida Statutes, by failing to inform the Commission in writing within 30 days after entering a guilty plea and being adjudicated guilty of Conspiracy to commit Bank Fraud; violated Section 475.25(1)(n), Florida Statutes, by being imprisoned at the Atlanta United States Penitentiary following guilty adjudication of Conspiracy to commit Bank Fraud.

# Tab AK – Risk Management Realty, Inc., CQ 1032666, Case No. 2009033742 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner DeNapoli was recused due to participation on the probable cause panel.

Ms. Fleckenstein represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Hornsleth moved, seconded by

Commissioner Guju; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Guju; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$5,000.00 fine, \$198.00 investigative costs. Violation: Respondent violated Section 475.25(1)(d), Florida Statutes, by failing to remit payment to Cunningham-Codner and by failing to create and maintain a record of that payment.

# Tab AL – Rick Dean Sturtevant, BK 3078550, Case No. 2010000211 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner DeNapoli was recused due to participation on the probable cause panel.

Ms. Matchett represented the department and presented the case to the Commission. The Commission granted the waiver hearing and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner Guju; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner Guju; motion carried without dissent to impose the following sanctions:

Action Taken: Revocation, \$1,000.00 fine, \$214.50 investigative costs. Violation: Respondent violated a lawful order issued under the provisions of Chapter 455 or 475, Florida Statutes.

# Tab AM – Jamie Ann Williams, BK 404031, Case No. 201005370 – Petitioner's Motion for Finding of Waiver and Enter a Final Order

Respondent was not present and not represented by counsel. Commissioner Guju was recused due to participation on the probable cause panel.

Ms. Demartini represented the department and presented the case to the Commission. The Commission granted the informal hearing and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner DeNapoli; motion carried unanimously to find the Respondent guilty as charged in the Administrative Complaint. Commissioner Hornsleth moved, seconded by Commissioner DeNapoli; motion carried without dissent to impose the following sanctions:

**Penalty imposed:** Revocation, \$3,500.00 fine, \$313.00 investigative costs. **Violation:** Respondent violated 475.25(1)(b), Florida Statutes, by concealing material information from Buyer, thereby misrepresenting the condition of the advertised parcel of land; violated Section 475.25 (1)(d)1, by failing to account for, or deliver, funds that were placed into Respondent's brokerage account.

#### The following cases were continued or withdrawn

Tab D – Serge A. Ferrer, Case No. 2010015157

Tab F - Alicia Garcia, Case No. 2011054246

Tab J – Luis A. Monsalve, Case No. 2011003027

Tab K – Luis A. Monsalve, Case No. 2011015101

Tab L – Luis A. Monsalve, Case No. 2011017733

Tab Q – Henry Roger, Case No. 2010008588

Tab U – Paul N. Brownell, Case No. 2010021903

#### **General Session continued**

### Review and Consideration of the Real Estate Continuing Education Courses

Director Watkins presented the following continuing education courses for the Commission's consideration:

1. <u>Social Media "How To" for the Real Estate Professional</u> – New Course (3 hours) – Application No. 16041 – Dr. Eugene Gibbins, Gibbins School of Real Estate & Technology, LLC

Dr. Gibbins appeared in support of the new course. The Commission entered into discussion. Dr. Gibbins waived his 90-day requirement and requested a continuance to amend the course. Commissioner DeNapoli moved; Commissioner Podolsky seconded to continue the course for up to 6 months. The motion passed without dissent.

2. <u>Social Media "How To" for the Real Estate Professional</u> – New Course (4 hours) – Application No. 16042 – Dr. Eugene Gibbins, Gibbins School of Real Estate & Technology, LLC

Dr. Gibbins appeared in support of the new course. The Commission entered into discussion. Dr. Gibbins waived his 90-day requirement and requested a continuance to amend the course. Commissioner DeNapoli moved; Commissioner Podolsky seconded to continue the course for up to 6 months. The motion passed without dissent.

There being no further business and no objection, the Chair adjourned the meeting at approximately 5:10 p.m.

### April 18, 2012

Chair Darla Furst reconvened the meeting of the Florida Real Estate Commission to order, at approximately 8:30 a.m., in Orlando, on this 18<sup>th</sup> day of April, 2012.

The following Commission members were in attendance: Chair Darla Furst, Richard DeNapoli, Roger Enzor, Michael Guju, Poul Hornsleth and Josh-Podolsky. Vice-Chair Boring was excused. Tom Barnhart, Senior Assistant Attorney General, appeared as counsel for the Commission. Mr. Barnhart declared a quorum present.

Department and Division staff present at the meeting: Juana C. Watkins, Director; Patrick Cunningham, Chief Attorney; Jocelyn Pomales, Operations Management Consultant II; JoEllen Peacock, Education Coordinator; Jeannie Adkinson, Regulatory Specialist III; Susan Bailey, Administrative Assistant II; Johanne Knudson, Regulatory Specialist III; Lori Crawford, Regulatory Supervisor/Consultant. American Court Reporting, Inc. (407) 896-1813 provided court reporter services.

#### **Summary of Applicants**

OMC II Jocelyn Pomales presented 56 Summary of Applicants requesting to sit for the real estate examination.

Tab B – Jazayri, Melissa, present; represented by Lars Soreide, Esquire, present – informal hearing – Applicant withdrew the request for an information hearing.

- Tab L Beauchard, Beckner, present; represented by Barry Wax, Esquire, present Commissioner Guju moved; seconded by Commissioner Hornsleth to approve the application for sales associate; the vote tied 3 to 3; the motion is lost and no action was taken.
- Tab AH Hough, Thomas, present Applicant withdrew application and waived the 90-day requirement.
- Tab A Allen, Aaron, present Commissioner Podolsky moved, seconded by Commissioner DeNapoli to conduct an informal hearing; the motion passed without dissent. Commission DeNapoli moved, seconded by Commissioner Podolsky to vacate the Notice of Intent to Deny the Commission previously entered regarding the application for sales associate. Commissioner Hornsleth moved; seconded by Commissioner Podolsky to approve the application for sales associate; the motion passed without dissent.
- Tab C McCone, Kenyana, present informal hearing Commissioner Podolsky moved; seconded by Commissioner Hornsleth to vacate the Notice of Intent to Deny the Commission previously entered regarding the application for broker and approve the application; motion passed 5 to 1.
- Tab D Meyeraan, Ross P., present informal hearing Commissioner DeNapoli moved; seconded by Commissioner Hornsleth to vacate the Notice of Intent to Deny the Commission previously entered regarding the application for sales associate and approve the application; motion carried without dissent.
- Tab E Shearer, Christopher, not present Applicant withdrew application. Commissioner DeNapoli moved; seconded by Commissioner Guju to vacate the Notice of Intent to Deny the Commission previously entered regarding the application for broker. The motion passed without dissent.
- Tab F Afrooz, Peter E.T., not present Applicant withdrew application and waived the 90-day requirement.
- Tab-G Alexander, Clifford R., not present Commissioner Podolsky moved; seconded by Commissioner Guju to deny the application for sales associate; the motion passed without dissent.
- Tab H Amador, Frank N., present Commissioner Enzor moved; seconded by Commissioner DeNapoli to approve the application for sales associate; the motion passed without dissent.
- Tab I Armwood, Gwendolyn, present Applicant withdrew application and waived the 90-day requirement.
- Tab J Auricchio, John, not present Commissioner Enzor moved; seconded by Commissioner DeNapoli to deny the application for sales associate; the motion passed without dissent.
- Tab K Baber, William S, Jr., present Applicant withdrew application and waived the 90-day requirement.
- Tab M Capua, Anthony F., present Commissioner Podolsky moved; seconded by Commissioner DeNapoli to approve the application for sales associate; the motion passed without dissent.
- Tab N Chambers, Robert J., not present Commissioner Hornsleth moved; seconded by Commissioner Podolsky to deny the application for sales associate; the motion passed without dissent.
- Tab O Chapman, Vicki, present Applicant withdrew application and waived the 90-day requirement.
- Tab P Claircius, Max, present; Applicant withdrew application and waived the 90-day requirement.

- Tab Q Clarke, Luis E., not present Commissioner Enzor moved; seconded by Commissioner Podolsky to deny the application for sales associate; the motion passed without dissent.
- Tab R Cobb, Matthew, not present Commissioner Hornsleth moved; seconded by Commissioner Podolsky to deny the application for sales associate; the motion passed without dissent.
- Tab S Collins, Patrick, not present Commissioner DeNapoli moved; seconded by Commissioner Guju to deny the application for sales associate; the motion passed without dissent.
- Tab T Diaz, Airam E., present Commissioner Enzor moved; seconded by Commission Guju to approve the application for sales associate; the motion passed without dissent..
- Tab U Diaz, Armando, not present Commissioner Hornsleth moved; seconded by Commissioner Enzor to deny the application for broker; the motion passed without dissent.
- Tab V Faranda, Brittany, not present Commissioner DeNapoli moved; seconded by Commissioner Hornsleth to approve the application for sales associate; the motion passed 5 to 1.
- Tab W Farquhar, Robert, present Applicant withdrew the application and waived the 90-day requirement.
- Tab X Fis, Rafael R., present Commissioner Hornsleth moved; seconded by Commissioner Podolsky to approve the application for sales associate; the motion passed without dissent.
- Tab Y Gonzalez, Michael S., not present Commissioner Hornsleth moved; seconded by Commissioner Pedelsky to deny the application for sales associate; the motion passed without dissent.
- Tab Z Gonzalez, Jose I., present Commissioner Hornsleth moved; seconded by Commissioner DeNapoli to deny the application for sales associate; the motion passed without dissent.
- Tab AA Hannachi, Sofiane M., present Applicant withdrew the application and waived the 90-day requirement.
- Tab AB Harriton, Charles, present Commissioner Podolsky moved; seconded by Commissioner Hornsleth to approve the application for sales associate; the motion passed without dissent.
- Tab AC Hartley, Angeline, not present Applicant withdrew the application and waived the 90-day requirement.
- Tab AD Hayes, Richard G., not present Commissioner Hornsleth moved; seconded by Commissioner DeNapoli to deny the application for sales associate; the motion passed without dissent.
- Tab AE Hill, William I. Billy, Jr., present; Applicant withdrew the application and waived the 90-day requirement.
- Tab AF Hochman, Robert, not present Commissioner Enzor moved; seconded by Commissioner Podolsky to deny the application for sales associate; the motion passed without dissent.
- Tab AG Hose, Charles R., III, present Commissioner Podolsky moved; seconded by Commissioner DeNapoli to approve the application for sales associate; the motion passed without dissent.

Tab AI – Jones, Erika C., not present – Commissioner Enzor moved; seconded by Commissioner Podolsky to deny the application for sales associate; the motion passed without dissent.

Tab AJ – Justin, Mural, not present – Commissioner Enzor moved; seconded by Commissioner Podolsky to deny the application for sales associate; the motion passed without dissent.

Tab AK – Kennedy, Lorraine E., present – Commissioner Guju moved; seconded by Commissioner Enzor to approve the application for sales associate; the motion passed without dissent.

Tab AL – Lettieri, James, present – Commissioner Hornsleth moved; seconded by Commissioner DeNapoli to deny the application for sales associate; the motion passed without dissent.

Tab AM – Maffucci, Steven, present – Commissioner Hornsleth moved; seconded by Commissioner Guju to deny the application for sales associate; the motion passed without dissent.

Tab AN – Malave, Domitila R., not present – Applicant requested a continuance. Applicant waived the 90-day requirement previously. Commissioner Podolsky moved; seconded by Commission Guju to grant a continuance; the motion passed without dissent.

Tab AO – Malone, Timothy M., present – Commissioner Hornsleth moved; seconded by Commissioner Podolsky to deny the application for broker; the motion passed without dissent.

Tab AP – Marcum, Dan B., present – Commissioner Hornsleth moved; seconded by Commissioner Guju to approve the application for sales associate; the motion passed without dissent.

Tab-AQ - McAuslin, Ian, present - Applicant withdrew the application and waived the 90-day requirement.

Tab AR – McHenry, Steven F., present – Applicant withdrew the application and waived the 90-day requirement.

Tab AS – McKesson, Molly, present – Applicant withdrew application and waived the 90-day requirement.

Tab AT – Orjuela, Freddy E., present – Applicant withdrew the application and waived the 90-day requirement.

Tab AU – Pasquini, Patricia J., not present – Applicant withdrew the application and waived the 90-day requirement.

Tab AV – Petty, Richard F., Jr., present – Commissioner Guju moved; seconded by Commissioner Podolsky to approve the application for sales associate; the motion passed without dissent.

Tab AW – Rodriguez, Maivi M., not present – Commissioner DeNapoli moved; seconded by Commissioner Podolsky to deny the application for sales associate; the motion passed without dissent.

Tab AX – Rosa, Rochely, present – Applicant withdrew the application and waived the 90-day requirement.

Tab AY – Santacruz, Jose A., not present – Commissioner Enzor moved; seconded by Commissioner Podolsky to deny the application for broker; the motion passed without dissent.

Tab AZ – Scott, Valerie, not present – Applicant requested a continuance and waived the 90-day requirement. Commissioner DeNapoli moved; seconded by Commissioner Podolsky to grant a continuance to May 16, 2012; the motion passed without dissent.

Tab BA – Speno, Edward J., not present; represented by Daniel Villazon, Esquire, not present – Applicant withdrew application and waived the 90-day requirement.

Tab BB – Stappenbacher, Shannon, present – Commissioner Hornsleth moved; seconded by Commissioner DeNapoli to approve the application for sales associate; the motion passed 4 to 2.

Tab BC – Suereth, Timothy J., not present – Applicant withdrew the application.

Tab BD – Wagnon, Daniel H., not present – Applicant withdrew the application.

#### Consent Agenda

The Commission considered 127 applicants from the Consent Agenda; Commissioner Hornsleth moved; seconded by Commissioner Guju to approve 95 applicants and require 32 applicants to be placed on the Summary of Applicant Agenda; the motion passed without dissent.

The following applicants were approved:

Abrego, Sergio Arntz, Nichole Avila, Nelson Barker, Casey Bendana, Francisco Benson, Nathaniel Bertolotti, Giovanni Betancourt, Elizabeth Bieule, Sebastian Blair, James Blount, Toni Brabham, William Brew, Eden Brown, Douglas Burke, Russell Candelaria, Natacha Caudill, James Cedeno, Carol Champion, Anita Coit, Russell Cole, Marion Compagnone, Anthony Crisp, William

Daiello, Thomas Del Valle, Alberto Denboef, Gregory DeShields, John Diaz Deleon, Laura Dinh, Phung Dirks Ryan

Dinh, Phung Dirks, Ryan Donato, Jose Drake Gary Fitzgibbon, John II Garcia, Gennifer Linda Garcia, Piero

Gardner, Christopher Ghosh, Benjamin Gleason, Kevin Grice, James Guercio, Dennis Gutierrez, Jeanette Hinds, Christopher Horberg, Donald Huffman, Ralph Irizarry, Argi Jahan, Kiarash Jahn, Theodore III Jorgensen, Kenneth Joseph, Aniele Jozdani, Yasaman

Lee, Susan
Leonard, Judith
Lynch, Gerald
Maloy, Marilyn
Matos, Rosa
Maynor, Richard
McCann, Kenneth
Melendy, Susan
Michaels, Erica
Mir, Yaylem

Moore, Johnny

Noel, Robins

Krakovski, Roman

Karras, Paul

Nunez, Anita Palumbo, Jon

Parks, Michael Perez, Victor Phillips, Jason Piorno, Fabian Proezna, Renay Pucci, Adriano Quina, Joanne Ramos, Eddi Rawls, Philip

Rawls, Philip Richter, Ronald Roberts, Sidney Rodgers, Samuel Jr. Rodriquez, Adam Rogacki, Desiree Romero, Ricardo

Rogacki, Desiree Romero, Ricardo Samudio, Mayra Sanchez, Omar Santomenno, Robert Scuderi, Wendy Smith, Frank Smith, Sherry Starr, Pamela

Walker, Robert Whiteside, William Willig, Joan Wooley, Maerilu Zielinski, Christian Zielinski, Paul

Symmes, Gregory

The following applicants will be placed on the next available Summary of Applicant agenda:

Ard, Joseph
Arena, Vincent
Barkett, John
Bohannan, Deshane
Cosentino, Paul
Danziger, Jeanette
Davila, Alberto
Flikshteyn, Alexander
Gay, Ashley
Glover, Richey

Golsen, Gene

Gray, Troy
Hammonds, Sony
Hawley, Gerald
Hendrix, Jack
Keeney, Susan
Laprade, David
Livermore, Pamela
Marquez, Julio
Osborn, Josef
Ottensmann, James
Pabla, Surinder

Pappas, Alexandros Jr.
Patterson, Sharon
Santiago, Luis
Santiago, Sabra
Serur, Luis
Uglem, Chad
Vanwagner, William
Ventura, Luis
Weber, Florence
Zuniga, Carlos

### **General Session continued**

#### Biennial Rule Review - 61J2 - Florida Real Estate Commission

The purpose of this rule review is to determine which rules may require changes to ensure compliance with the newly adopted statutory changes, which will be properly noticed in the Florida Administrative Weekly for a rule development workshop.

The Commission completed a full review of Florida Administrative Code Chapter 61J2 and recommended the following rules be scheduled for a rule development workshop:

- ♦ 1.0155 New rule to establish guidelines pursuant to statutory changes relating to exemptions for Veterans from initial licensure and application fees.
- ♦ 1.016 Review of Fees
- ♦ 2.027 Applications by Individuals
- ♦ 2.031 Where to Apply (for repeal)
- ♦ 3.013 Distance Education Courses for Hardship Cases
- ♦ 5.018 Vacancies of Office
- ♦ 10.022 Office
- ♦ 10.038 Mailing Address
- ♦ 14.008 Definitions
- ♦ 14.009 Real Estate Sales Associate
- ♦ 20.009 Probable Cause Panel
- ♦ 24.001 Disciplinary Guidelines
- ♦ 24.002 Citation Authority

#### Review and Consideration of the Real Estate Continuing Education Courses

RIS Media's Social Media Marketing Certification Course – New Course – Application No. 16351 – Cherolyne Fogarty; Walk the Talk Presentations

There were no appearances in support of the new course. The Commission entered into discussion. Commissioner Hornsleth moved to deny the continuing education course listed above as it does not meet the requirements set forth in Section 475.182(1), Florida Statutes; Commissioner Podolsky seconded the motion. The motion passed without dissent.

<u>Introduction to Complex Appraisal Assignments</u> – New Course – Application No. 16357 – Jackie Vincent, McKissock, LP

There were no appearances in support of the new course. The Commission entered into discussion. Commissioner DeNapoli moved to deny the continuing education course listed above as it does not meet the requirements set forth in Section 475.182(1), Florida Statutes; Commissioner Podolsky seconded the motion. The motion passed without dissent.

#### Special Agenda

### Correspondence received from Bob MacCuspie

Director Watkins presented a letter received from Bob MacCuspie requesting the Commission reconsider live streaming the FREC meetings. The Commission thanked Mr. MacCuspie for his comments.

### Correspondence received form Stephanie Ann Walters

Director Watkins presented a letter received from Stephanie Ann Walters requesting the Commission allow her to reinstate her real estate license. Ms. Walters did not appear in support of her request. The Commission reviewed the supporting documentation and entered into discussion. Commissioner Hornsleth moved, seconded by Commissioner DeNapoli to allow Ms. Walters to complete the 28-hour reactivation course and pay all required fees by August 30, 2012, based on hardship. The motion passed 5 to 1.

#### **Director's Comments**

Director Watkins reported that the department is seeing an increase in-real estate-applications.

### **Commission's Comments**

Chair Furst reported that she and Director Watkins recently attended the Sarasota Chapter of the Women's Council of Realtors Business Resource Meeting as guest speakers and stated that Director Watkins is a great representation for the department.

#### Adjournment

There being no further business and no objection, the Chair adjourned the meeting at approximately 2:00 p.m. The next general meeting of the Florida Real Estate Commission is scheduled for May 15 and 16, 2012, in Orlando, Florida.

Darla Furst, Chair

Florida Real Estate Commission

Juana C. Watkins, Director Florida Real Estate Commission